In-Class (LIVE STREAM) Real Estate Program
Summer 2021

Becoming a Real Estate Agent

Texas real estate is managed and overseen by the Texas Real Estate Commission (TREC). This agency sets forth guidelines, policies and procedures for Real Estate in Texas. Please visit the TREC website and consider contacting them directly in order to understand the licensing process prior to registering for these courses. The TREC website is: https://www.trec.texas.gov/

Education Requirements

Del Mar College, Qualifying Provider #8120, offers the education contact hours, as outlined by the Texas Real Estate Commission. All Real Estate Salesperson applicants are required to complete 180 hours of education.

Program Description

The curriculum for the Real Estate program is thorough and rigorous. In order to ensure completion in the program, it is imperative that the chapters are read prior to attending class. Students should come prepared with questions and a baseline understanding of the material. The successful student will need to put in at least as much time on the course outside of class as in class. The instruction provided in the class is meant to facilitate, guide and clarify the learning that is taking place through textbook reading and understanding. It is the combination of outside learning and in-class instruction that leads to success. After you complete the six qualifying courses with passing exam scores, please refer to the TREC website for all questions and instructions regarding the completion of the licensing process.

End of Course Testing

You will be required to take a final exam at the end of each course. The exam is not open book. You must earn a 70% score or higher to pass. As per the Texas Real Estate Commission, you will only have two attempts to pass the exam. There is no specific waiting period between each attempt. However, you are required to complete the second attempt within 90 days after the original class concluded. If you do not pass the exam within these two attempts, you will be required to re-enroll in the course and start over. Final exams for live stream courses must be proctored by an instructor or other authorized personnel. The first attempt will be conducted on the last day of the course. Second attempts will be conducted on a

specified day within the five days after the first attempt.

Course Listings and Tuition Costs

There is no required sequence for the six Qualifying Courses; however, Principles 1 and Principles 2 will give students the foundation for learning that is needed to be successful in the program; therefore, it is recommended that students complete Principles 1 and Principles 2, in either order, prior to enrollment in the other real estate courses.

TREC Course #	Del Mar College Course Number & Title	Tuition
121	RELE 1002 Real Estate Principles I	$200.00
122	RELE 1039 Real Estate Principles II	$200.00
1151	RELE 2002 Law of Agency	$200.00
1251	RELE 1012 Law of Contracts	$200.00
351	RELE 1000 Promulgated Contract Forms	$200.00
451	RELE 1020 Real Estate Finance	$200.00
N/A	RELE 1058 Real Estate Review	$120.00

Refund Policy

Refunds may be made under these conditions: 1.) A 100% refund will be made automatically if the College exercises its right to cancel a class or if a class is full at the time your registration is received. A class is canceled when there is insufficient enrollment. 2.) A 100% refund will be honored if requested 24 business hours prior to the class beginning. Refunds are made by check and not in cash. Credit will be issued back to accounts in which a credit/debit card was used. Please contact the Business and Registration office in order to receive instructions on refunds.

Attendance Policy

LIVE STREAM: Attendance is mandatory for this course. Students must be observable via camera during the entire course session, except during breaks. Login and logout times will serve the purpose of the manual sign-in sheets for each class meeting to ensure compliance with attendance. If an emergency arises, please contact the instructor to discuss options for making up class time. Students will be allowed to make up a maximum of two (2) class sessions. If more than two (2) class sessions are missed, the student is unable to receive credit for the course. It is imperative that students arrive to class on time. Late arrivals will count against attendance and are a distraction to the instruction that is taking place. Students who are chronically late will risk loss of credit for the course.

Textbooks

Textbooks are required for this program. Books are usually available for purchase at the Del Mar College on-campus bookstore located at the Del Mar College East Campus, Harvin Center. The textbooks may also be available from Amazon and other textbook vendors.

SUMMER 2021 Schedule *LIVE STREAM – Morning Sessions*

Course Number & Title	Start Date	End Date	Start Time	End Time	Days
RELE 1039 – Principles II	05/17/21	06/21/21	9:00 AM	12:00 PM	MW
RELE 1012 - Law of Contracts	06/28/21	08/02/21	9:00 AM	12:00 PM	MW
RELE 1000 – Promulgated Forms	08/09/21	09/15/21	9:00 AM	12:00 PM	MW

SUMMER 2021 Schedule *LIVE STREAM – Evening Sessions*

Course Number & Title	Start Date	End Date	Start Time	End Time	Days
RELE 1000 – Promulgated Forms	05/17/21	06/23/21	5:30 PM	8:30 PM	MW
RELE 1039 – Principles II	05/18/21	06/17/21	5:30 PM	8:30 PM	TR
RELE 1039 – Principles II	06/28/21	08/02/21	5:30 PM	8:30 PM	MW
RELE 1012 – Law of Contracts	06/29/21	07/29/21	5:30 PM	8:30 PM	TR
RELE 1020 – Finance	08/09/21	09/13/21	5:30 PM	8:30 PM	MW
RELE 1002 – Principles I	08/10/21	09/14/21	5:30 PM	8:30 PM	TR

SUMMER 2021 Schedule *LIVE STREAM – Real Estate Licensing Exam Review Sessions*

Course Number & Title	Start Date	End Date	Start Time	End Time
RELE 1058 - Real Estate Review	06/25/21	06/26/21	Fri 5:30/9:30pm	Sat 8am-5pm
RELE 1058 - Real Estate Review	07/09/21	07/10/21	Fri 5:30/9:30pm	Sat 8am-5pm
RELE 1058 - Real Estate Review	08/13/21	08/14/21	Fri 5:30/9:30pm	Sat 8am-5pm

Registration

Registration is available online at www.delmar.edu/webdmc, by phone, or in person at the Del Mar College Center for Economic Development Business and Registration Office located at 3209 S. Staples St., Corpus Christi, (361) 698-1328.

To register online, go to: www.delmar.edu/webdmc. You do not need a log in to register online for a course.

- Click on the box labeled 'Continuing Education'.
- Then, click on the blue link.
- To find the course you wish to enroll in, you can enter key words, such as *Principles I,* in the *Search For (Key Word)* field, and click Submit at the bottom. Or you can just click the submit button at the bottom of the screen and all courses offered for the Continuing Education department will appear. (To find the Livestream courses, look for courses with *Livestream* in the Course title. The online real estate courses will have *Online* in the course title.)
- Checkmark the white box next to the course you want to register for and click submit at the bottom.

- Follow the prompts to register and pay online.

Contact Us

Phone: (361) 698-2122

Email: ce@delmar.edu

Website: http://www.delmar.edu/continuing-education/real-estate.html

Frequently Asked Questions

What do I need to do to become licensed?

You must follow all of the required steps as outlined by the Texas Real Estate Commission on their website: https://www.trec.texas.gov/become-licensed/sales-agent. The student is responsible for submitting the course certificate to TREC with their application.

Will I still qualify for a real estate license if I have a criminal history?

Notice of Criminal History Evaluation: A criminal history may make you ineligible for a Real Estate license. Prior to enrolling in Real Estate courses, you may request a criminal history evaluation. It is recommended that each student review the criminal history eligibility guidelines set out in **Texas Occupations Code §53.025** and **TREC Rule 541.1**. You may request a criminal history evaluation by submitting a completed Fitness Determination Form to TREC prior to applying for a license.

This information flyer is subject to change at the discretion of the department.